

EXPORT PRODUCT INFORMATION



OUTLINE

AGRO COMMODITY PRODUCT HEAT MAP

TOP 10 EXPORT PRODUCTS FROM NIGERIA 2022

TREND OF TOTAL AGRO COMMODITY TRADE

TOP 10 EXPORT DESTINATIONS BY COUNTRY Q3 2023

NIGERIA EXPORT VOLUME BY SECTOR

TOP 10 PRODUCT DESTINATIONS BY TRADE VOLUME Q3 2023

TOP 5 PRODUCT DESTINATIONS BY COUNTRY Q3 2023

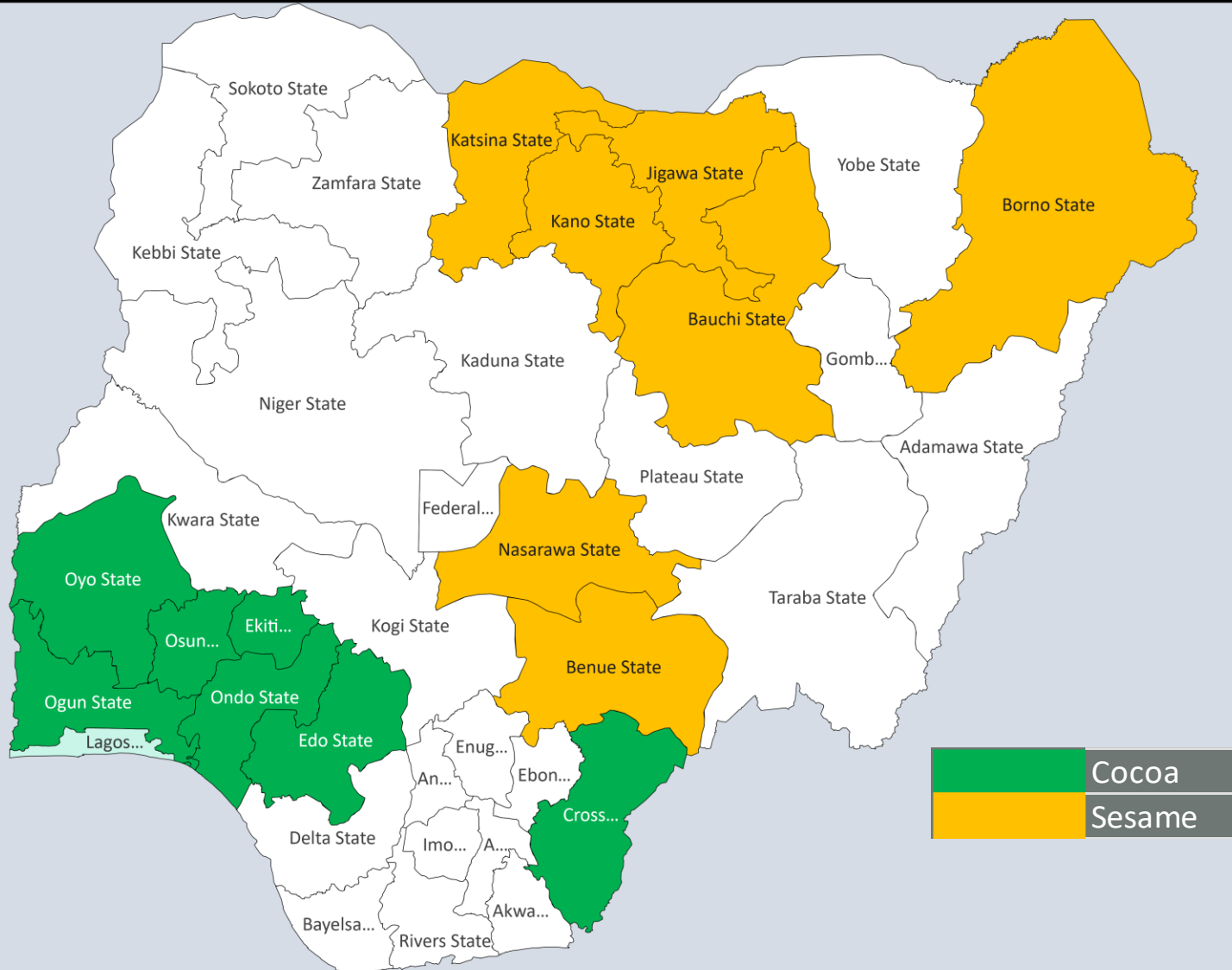
TOP 5 PLAYERS BY PRODUCT

ORIGIN, SEASONALITY & QUALITY PARAMETERS

SOLID MINERALS – ORIGIN & DESTINATION COUNTRIES

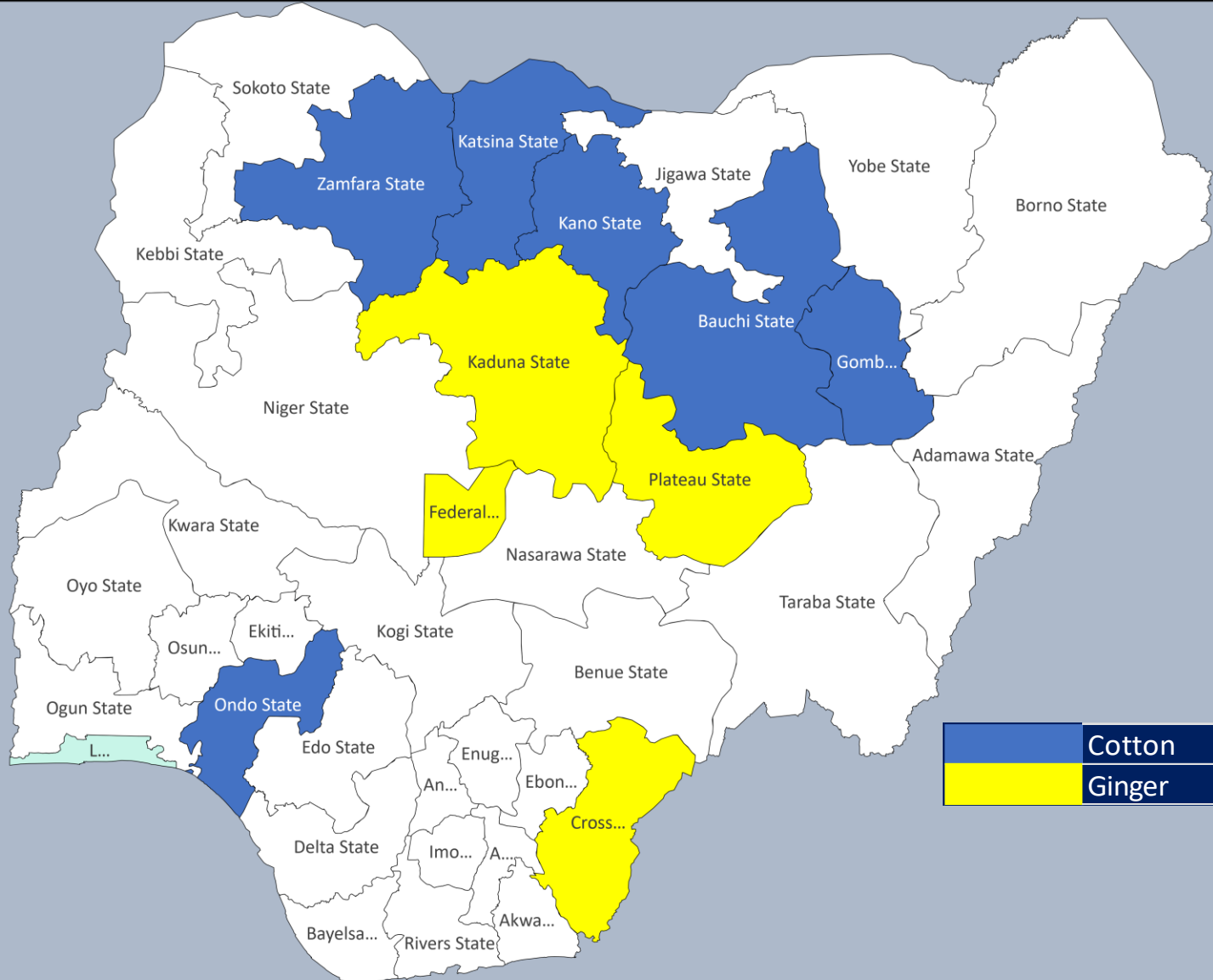
AGRO COMMODITY PRODUCT HEAT MAP

Cocoa and Sesame Map



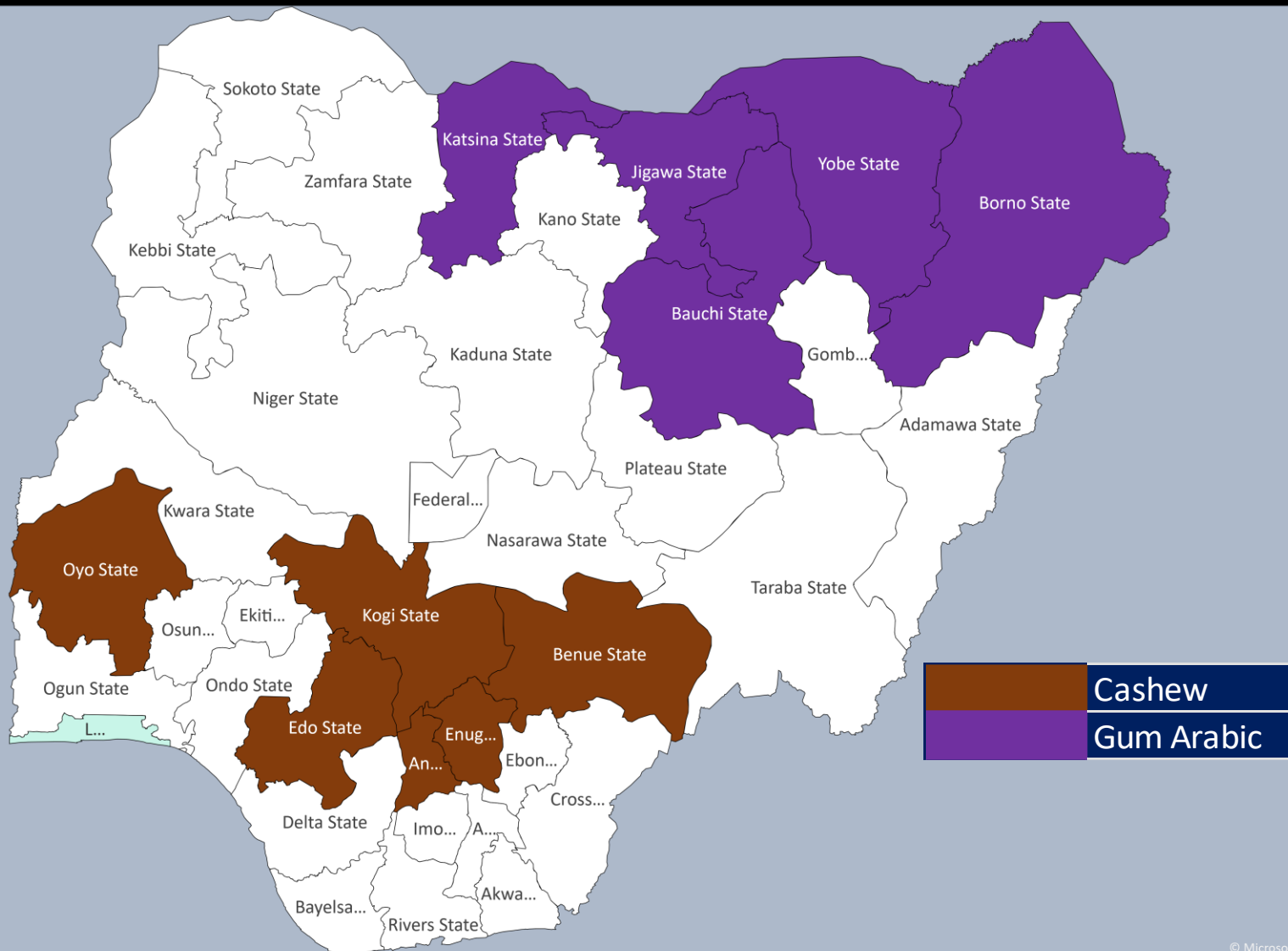
AGRO COMMODITY PRODUCT HEAT MAP Cont'd

Cotton and Ginger Map

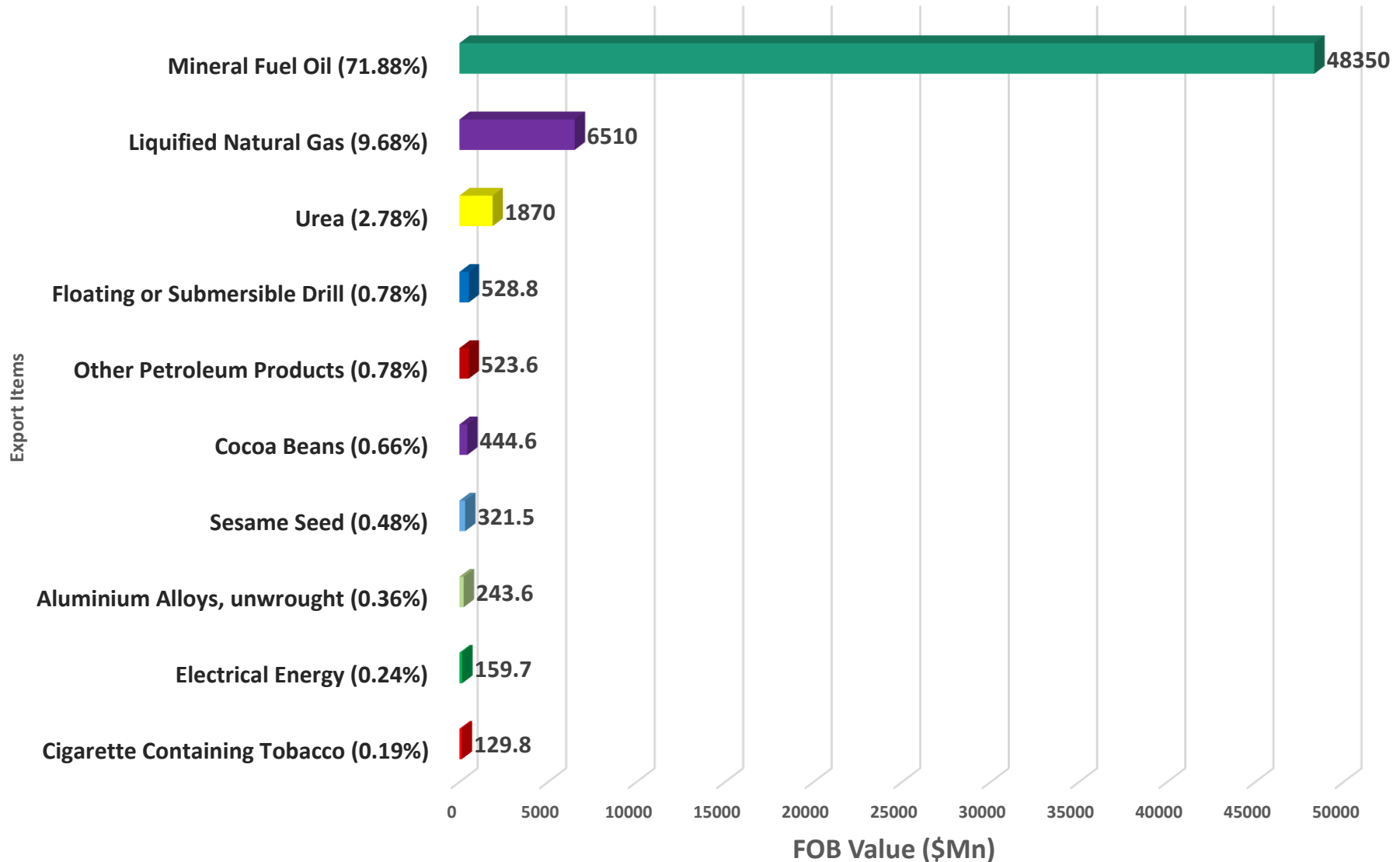


AGRO COMMODITY PRODUCT HEAT MAP Cont'd

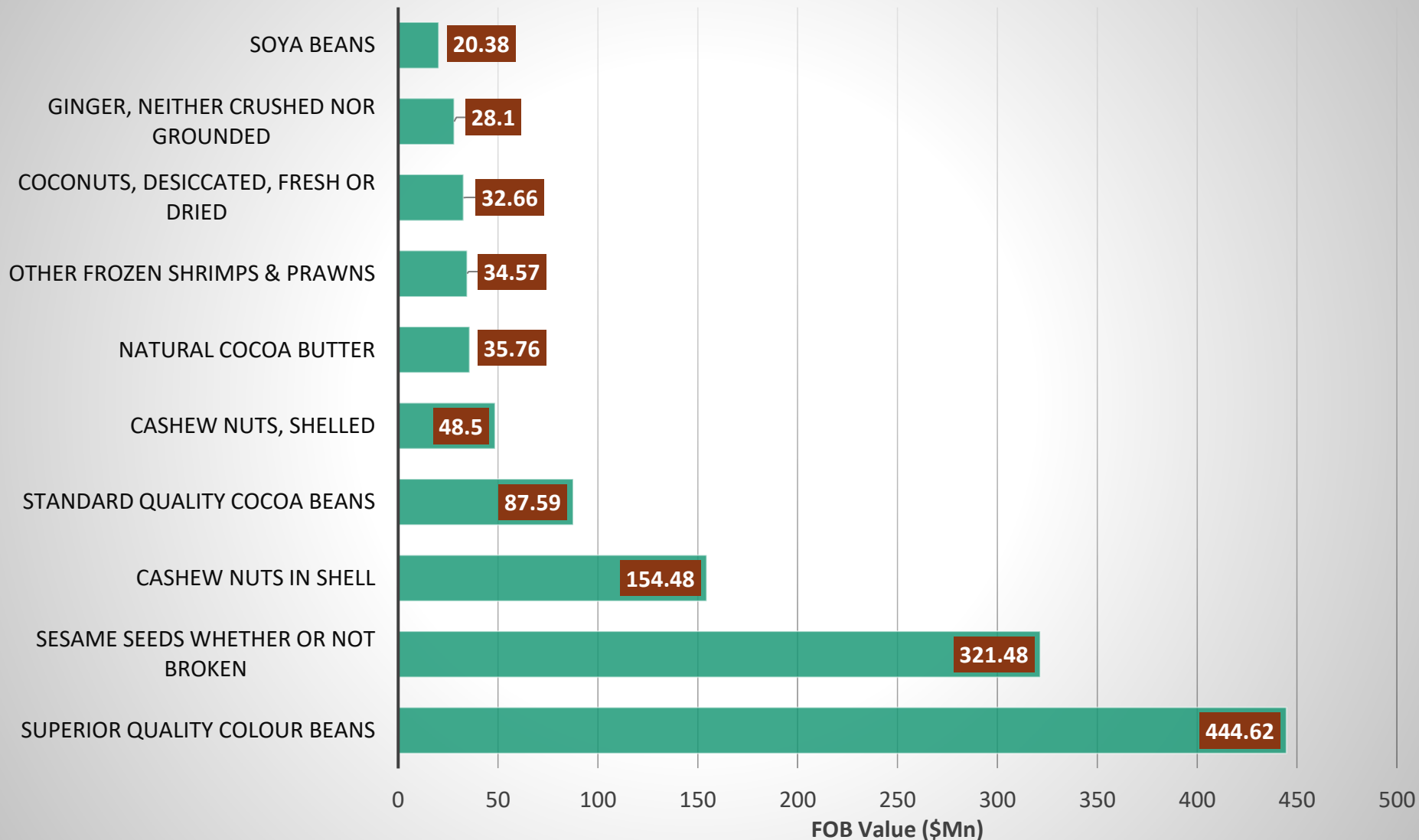
Cashew and Gum Arabic



Top 10 Export Products from Nigeria 2022



Trend of Total Trade of Agro Products



Top 10 Export Destinations by Country Q3 2023

1 UAE - \$1.1bn



- Cotton
- Ores, Ingots, Concentrates etc
- Sesame
- Soya beans
- Cashew

2 US - \$447m



- Urea/Fertilizers
- Ores, unwrought and refined metals
- Cocoa

3 Japan - \$342m



- Sesame
- Ores, unwrought and refined metals

4 Singapore - \$266m



- Cocoa
- Sesame
- Urea/Fertilizers

5 Morocco - \$253m



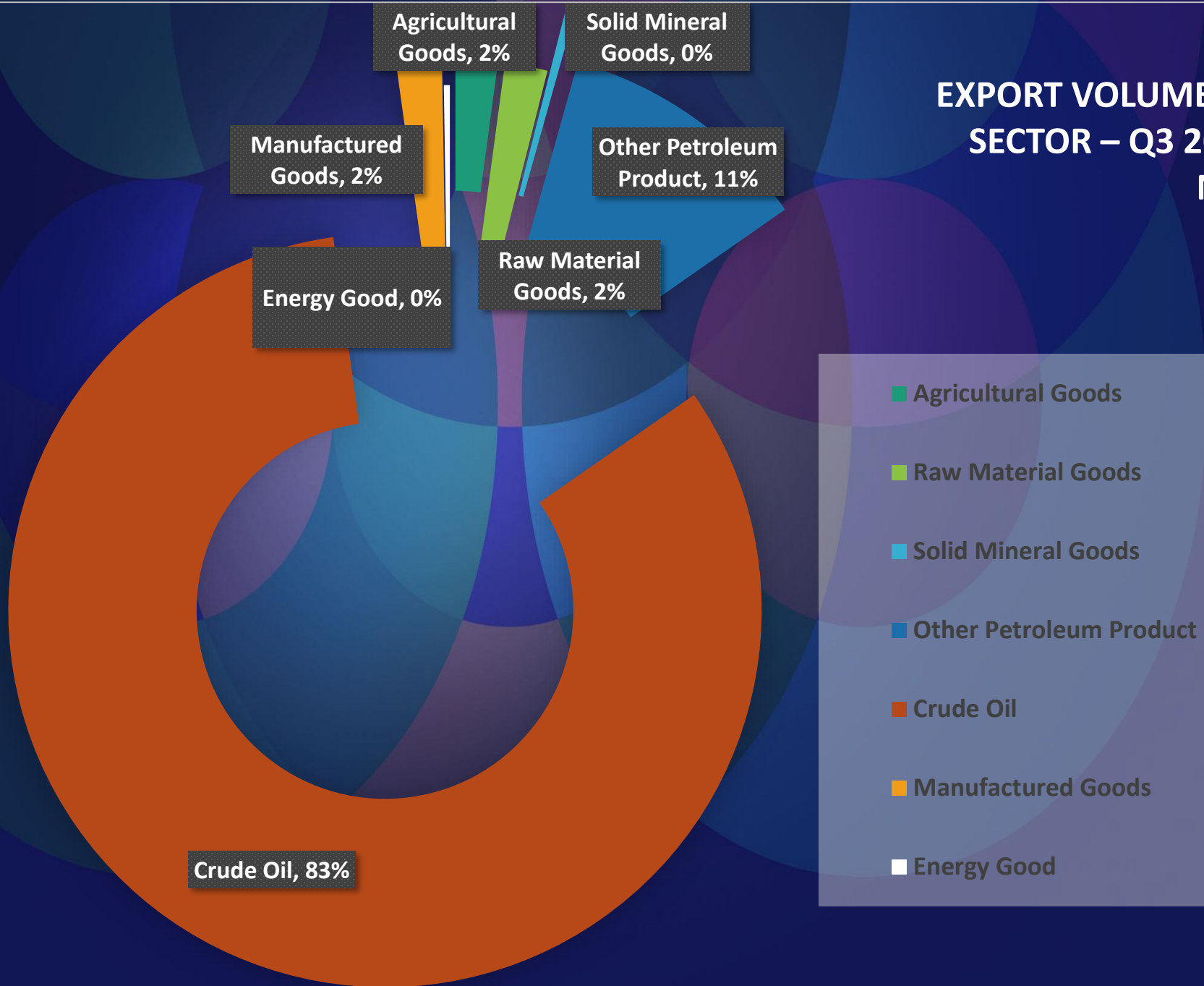
- Ginger

Top 10 Export Destinations by Country Q3 2023

Cont'd

- 6  Netherlands
\$204m
- 7  China
\$183m
- 8  Vietnam
\$155m
- 9  Malaysia
\$155m
- 10  United Kingdom
\$155m

EXPORT VOLUME BY SECTOR – Q3 2023 NBS



Top 10 Product Destinations by Trade Volume Q1 to Q3 2023

1 Solid Minerals and Ores - \$745.5m

- US – \$186.4m
- UAE - \$183m
- China - \$76.7m
- Belgium - \$62.1m
- Hong Kong - \$29.3m

2 Cotton - \$562.7m

- UAE - \$560m
- Portugal
- France
- Germany
- India

3 Sesame - \$557.1m

- Japan – \$323.8m
- UAE - \$88.3m
- Singapore - \$38.3m
- China - \$25m
- Turkey - \$16.4m

4 Cocoa - \$475.6m

- Netherlands – \$84.3m
- Singapore - \$77.4m
- Malaysia - \$76m
- UK - \$42.3m
- Indonesia - \$26.5m

Top 5 Product Destinations by Country Q3 2023

5 Urea - \$424.1m

- US – \$102.3m
- Brazil - \$87.4m
- Uruguay - \$43.3m
- UAE - \$35.5m
- Swaziland - \$33m

7 Cashew - \$203.4m

- UAE - \$49.9m
- Vietnam - \$45.7m
- Singapore - \$27.5m
- India - \$26.5m
- Hong Kong - \$13.9m

6 Ginger - \$273.3m

- Morocco - \$248m
- UAE - \$6.6m
- India - \$4m
- China - \$2.3m
- France - \$2.2m

8 Soyabeans - \$94m

- UAE - \$34.7m
- Singapore - \$20.2m
- India - \$13.4m
- US - \$9.8m
- Pakistan - \$6.9m

Top 5 Players by Product

1 Solid Minerals and Ores - \$356.5m

- Metal Recycling Ind. LTD - \$138.8m
- Everest Metal Nig. LTD – 75.4m
- Omniworx Ind. LTD – \$62.7m
- Merito Worldwide Impex LTD - \$42.6m
- Malcomines Minor Metals LTD - \$37m

3 Sesame

- Seventh Strategy LTD – \$293.9m
- OLAM Nig. LTD - \$45.3m
- WACOT LTD - \$33.7m
- ETC Agro Co. Nig. LTD - \$21.7m
- Broadgrain Africa LTD - \$21.5m

2 Cotton - \$561.3m

- WACOT LTD – \$560m
- Sunflag Nig. LTD – \$1.3m
- Cotton Ginning Co. LTD
- Venaance Int. LTD
- White Gold Ginnery Nig. LTD

4 Cocoa -

- Outspan Nig. LTD - \$99.9m
- Olatunde Int. LTD - \$73.5m
- Sunbeth Global Concepts LTD - \$56.3m
- Starlink Global & Ideal LTD - \$50.4m
- Agro Traders LTD - \$23.5m

ORIGIN, SEASONALITY & QUALITY PARAMETERS

S/N	PRODUCT	ORIGIN	SEASON	EXPORT QUALITY
1	Cocoa	Owo, Idanre, Ikare, Ikom, etc	▪ Main Crop: Sep – Feb ▪ Light Crop: May – Aug	• Moisture: 7.5% max • Bean Count: Min 255 • Mould: 4% max • Slatey beans: 6 % max
2	SESAME	Kano, Jigawa Benue, Bauchi, etc.	▪ Oct - March	▪ Foreign Matter: 2% max ▪ Oil Content: 45% min ▪ Moisture: 8% max
3	CASHEW	Ogbomosho, Anyigba, Ankpa, Nsukka, etc	▪ Feb - May	▪ Nut Count: 180 - 200 ▪ KOR: 48 to 55 lbs per 80kg ▪ Moisture - 8% max ▪ Foreign matter - 2% max ▪ Defective - 5% max
4	GINGER	Kafanchan, Koi, Kagarko	▪ Sept - March	▪ Moisture: 8% max ▪ Oil Content: 2-4% ▪ Impurities : 0-2%max ▪ Microbes: Negative

SOLID MINERALS – ORIGIN & DESTINATION COUNTRIES

S/N	PRODUCT	PRODUCING STATES	DESTINATION COUNTRIES
1.	Lead Ore	Nasarawa, Taraba, Plateau, Ebonyi, etc.	China, India, etc.
2.	Zinc Ore	Nasarawa, Taraba, Plateau, Ebonyi, etc.	China
3.	Manganese	Adamawa, Bauchi, Benue, Borno, etc.	China, India, HK, etc.
4.	Mica	Nasarawa, Bauchi, Benue, CR, Ogun, etc	China, India, Canada, etc.
5.	Iron Ore	Kogi, Enufu, Niger, Zamfara, Kaduna, etc.	China, India, USA, HK, etc.
6.	Lithium	Nasarawa, Kogi, Kwara, Ekiti & Cross River State	China

Thank You

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